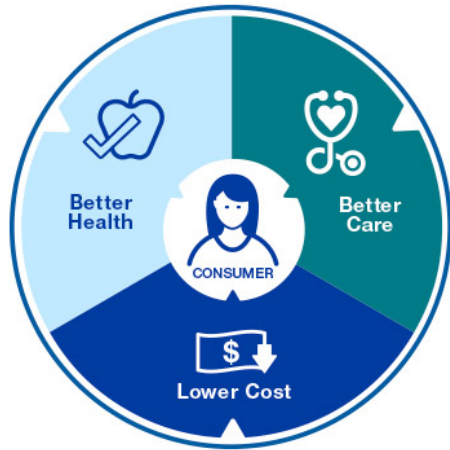


UNM Health System: Reengineering for Value Based Care



- Aka: Triple Aim
- Non-partisan
 - MACRA
 - Medicare
 - Medicaid
- Transformation drive by new economic model

Economic Model Reengineering

- Current Model – Fee for Service
- Transition Phase
 - FFS with Quality Adjustment
 - FFS with Efficiency Adjustment
- Imminent New Model (Risk Based)
 - % of Insurance Premium
 - Outcome and Quality Adjustment

Delivery System Reengineering

- Full Continuum of Care
 - Pre Acute (Clinics)
 - Acute (Hospitals)
 - Post Acute (Rehabilitation/SNF)
- Emphasis of Primary Care
- Population Health Management
- Insurance/Payer Competencies
- Partnerships and Consolidations
- Informatics and Technology

Academic Medical Center Implications

- Decreased Revenue
 - Per unit of care
 - Eroding price differential
 - Focus on efficiency/pricing
- Building Networks and Affiliations
 - Clinical Networks
 - Payer Partnerships
- Reengineering Academics
 - Population Health