

**Presidential Retreat July 14th, 2017**

**Discussion Points: Financial Officer of Academic Affairs**

**Challenges**

- Began FY18 budget with a \$1.1M base reduction and \$774K use of reserves
- Continue Hiring Review process and pullback of vacancy savings
- Continued reductions over past 5 years
- Limited resources for investments

<b>Reductions</b>	<b>FY14</b>	<b>FY15</b>	<b>FY16</b>	<b>FY17</b>	<b>FY18</b>	<b>Total</b>
Permanent Budget Reductions	\$ -	\$ (1,688,044)	\$ (1,749,051)	\$ (3,949,625)	\$ (5,752,000)	<b>\$ (13,138,720)</b>
One-Time Budget Reductions	\$ (3,000,000)	\$ -	\$ (2,624,625)	\$ (4,652,000)	\$ (774,000)	<b>\$ (11,050,625)</b>
						<b><u>\$ (24,189,345)</u></b>

**Opportunities**

**Shared Services**

The Academic Affairs Fiscal Shared Service Center began with a pilot effort in FY16 and now the total savings amounts to about \$1.3M recurring funds. Below is the breakdown of the units involved and the amounts each units has saved. Based on the feedback I have received through surveying each unit, the overall feedback has been positive, and other efficiencies have been gained through analysis around curricular planning, workforce mix of both staff and faculty, and streamlining operating processes.

**Fiscal Shared Services Cost Savings**

<b>FY16</b>	<b>Cost Savings</b>	<b>FTE</b>
DEI	\$ 32,500	1.00
CFA	\$ 124,400	2.00
Honors	\$ 22,500	0.50
COE (phase 1)	\$ 208,000	2.00
SAP	\$ 58,500	1.00
UNM West	\$ 26,000	0.50
	<b><u>\$ 471,900</u></b>	<b><u>7.00</u></b>
<b>FY17</b>		
SRS	\$ 133,024	2.00
CRS	\$ 34,981	1.00
CE	\$ 334,365	5.00
EL	\$ 213,938	2.00
COE (phase 2)	\$ 54,388	1.00
Art Museum	\$ 19,500	0.50
	<b><u>\$ 790,197</u></b>	<b><u>11.50</u></b>
<b>Total Savings</b>	<b><u>\$ 1,262,097</u></b>	<b><u>18.50</u></b>

Additional savings could be gained by expanding fiscal shared services to the following units:

<b>Potential Units</b>	<b>Cost Savings</b>	<b>FTE</b>
SAP (phase 2)	\$ 53,500	1.00
SOL	\$ 199,306	4.00
Student Affairs	\$ 172,761	2.00
University Libraries	\$ 202,990	3.00
University College	\$ 25,000	0.50
<b>Potential Cost Savings</b>	<b>\$ 653,557</b>	<b>10.50</b>

Shared Services does not have to just be limited to fiscal operations. I have engaged with Communications and Marketing Web Services and Human Resources to look at opportunities of collaboration with units that use fiscal shared services. These units would be a great starting point for additional shared service opportunities since these units believe in the shared service model and understand the benefits of shared services.

#### **Managed Online Programs (MOPs)**

The following units have signed MOPs agreements and have either implemented their online program or are in the process of implementation. Each unit received a \$100,000 subsidy for implementation and will receive 65% of the net tuition generated from their program. Resources have been set aside to continue the development of these online opportunities.

<b>Program</b>	<b>Degree</b>	<b>Launch Date</b>
Chicana/Chicano Studies	Undergraduate	Fall 2016
CE Construction Management	Graduate	Fall 2016
Psychology	Undergraduate	Fall 2017
OILS/Chief Learning Officer	Graduate	Fall 2017
ECE Internet of Things	Graduate	Fall 2017
ECE/ME Space Systems	Graduate	Fall 2018
Native American Studies	Undergraduate	Fall 2018
Business Administration	Undergraduate	Spring 2018
Economics (minor)	Undergraduate	In discussion
Masters of Accounting	Graduate	In discussion
Special Education	Graduate	In discussion

#### **Global and National Security Policy Institute (GNSPI)**

The Global and National Security Policy Institute (GNSPI) is in the process of getting final approval from the Faculty Senate and State for its graduate degree program. The planned official launch of the degree is not anticipated until Fall 2018, courses have been launch in both Fall 2016 with 2 enrollments and Spring 2017 with 7 enrollments. Additional course will be taught this academic year, and all course

development should be completed in Spring 2018. Currently, GNSPI has been working on a business plan requested by the external board, which will be used to generate collaborations between the national labs, governmental and private entities. At this time GNSPI has a commitment of \$150,000 (\$50K for 3 years) from Los Alamos National Labs.